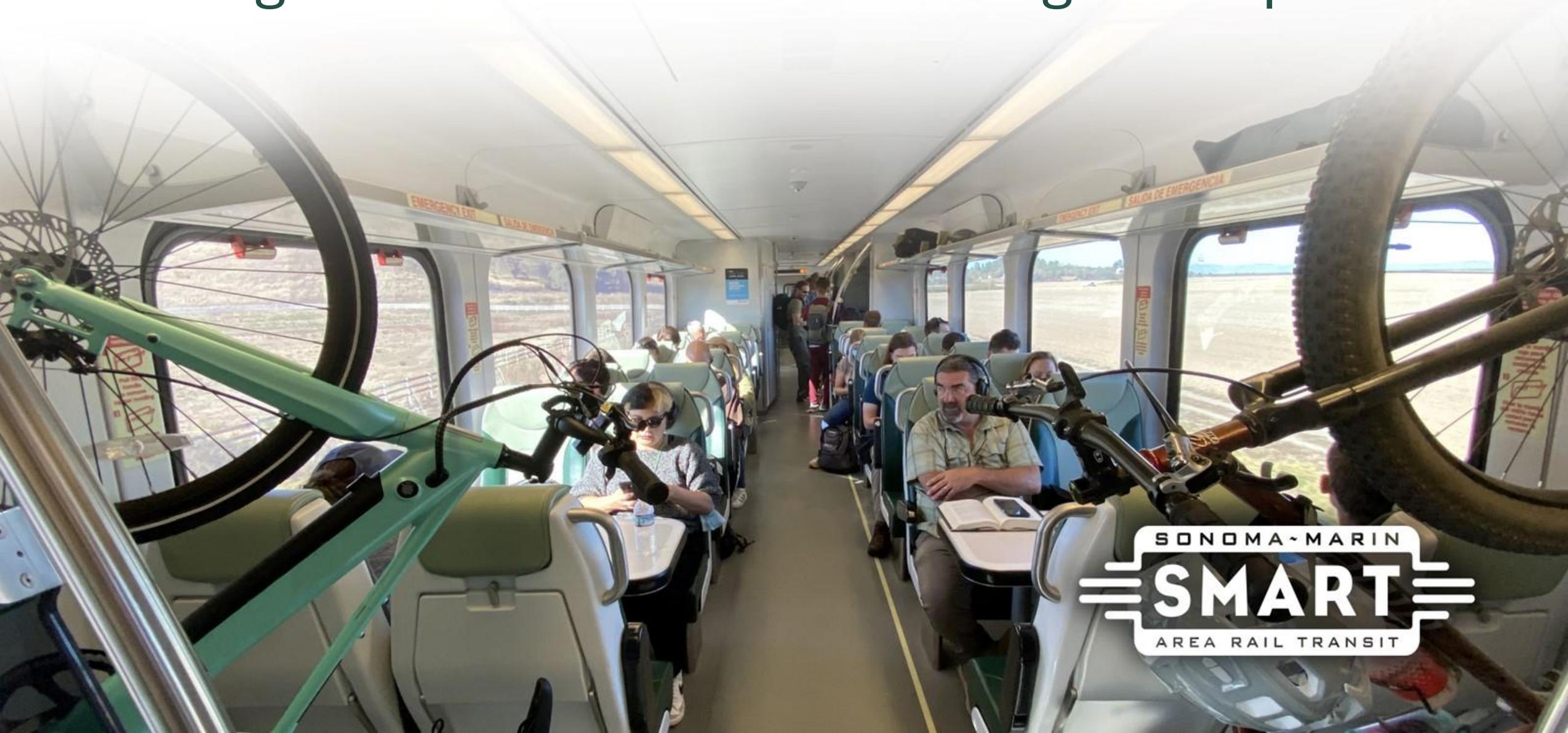


# SMART Board of Directors Meeting

## Agenda Item 6: General Manager's Report



# General Manager's Report

- Contracts/Procurements over \$100K
- Ridership Report
- Voter-led Initiative
- Highlight of the Month
- Questions



# Contracts/Procurement over \$100K

CONTRACTS / PURCHASE ORDERS				
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AWARD AMOUNT
PO SMT002987	Voith US, Inc.	Award	Sole-Source Purchase of One Set of Molds for SMART's DMU Front Masks. Voith US, Inc. was the original equipment manufacturer selected by Nippon Sharyo to design, engineer, fabricate, test, and commission the front masks.	\$157,151.03

- Sole-Source Purchase of One Set of Molds for SMART's DMU Front Masks.
- Voith US, Inc. was the original equipment manufacturer selected by Nippon Sharyo to design, engineer, fabricate, test, and commission the front masks.
- Total purchase price = \$157,151

# Contracts/Procurement over \$100K

AMENDMENTS / CHANGE ORDERS					
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AMOUNT INCREASED	NEW CONTRACT AMOUNT
OP-PS-21-001	Holland L.P.	Executed Amendment No. 2	Testing and measurement of track geometry, track strength, and rail profile. Extended the term through 6/30/2026 utilizing the last one-year option available in the contract and increased the not-to-exceed amount to cover the next year's services.	\$24,000.00	\$137,500.00

- Executed Amendment #2 with Holland L.P. for testing and measurement of track geometry, track strength, and rail profile.
- Extends term through 6/30/2026 utilizing the last one-year option available in the contract
- Amount increased = \$24,000
- New contract amount = \$137,500

# Contracts/Procurement over \$100K

AMENDMENTS / CHANGE ORDERS					
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AMOUNT INCREASED	NEW CONTRACT AMOUNT
HR-PS-22-003	Dunnigan Psychological & Threat Assessments, LLC	Executed Amendment No. 1	Employment-Related Psychological Evaluation Services. This Amendment extends the term through June 30, 2027 utilizing the last option available in the Agreement and increases the not-to-exceed amount to cover the additional time.	\$50,000.00	\$125,000.00

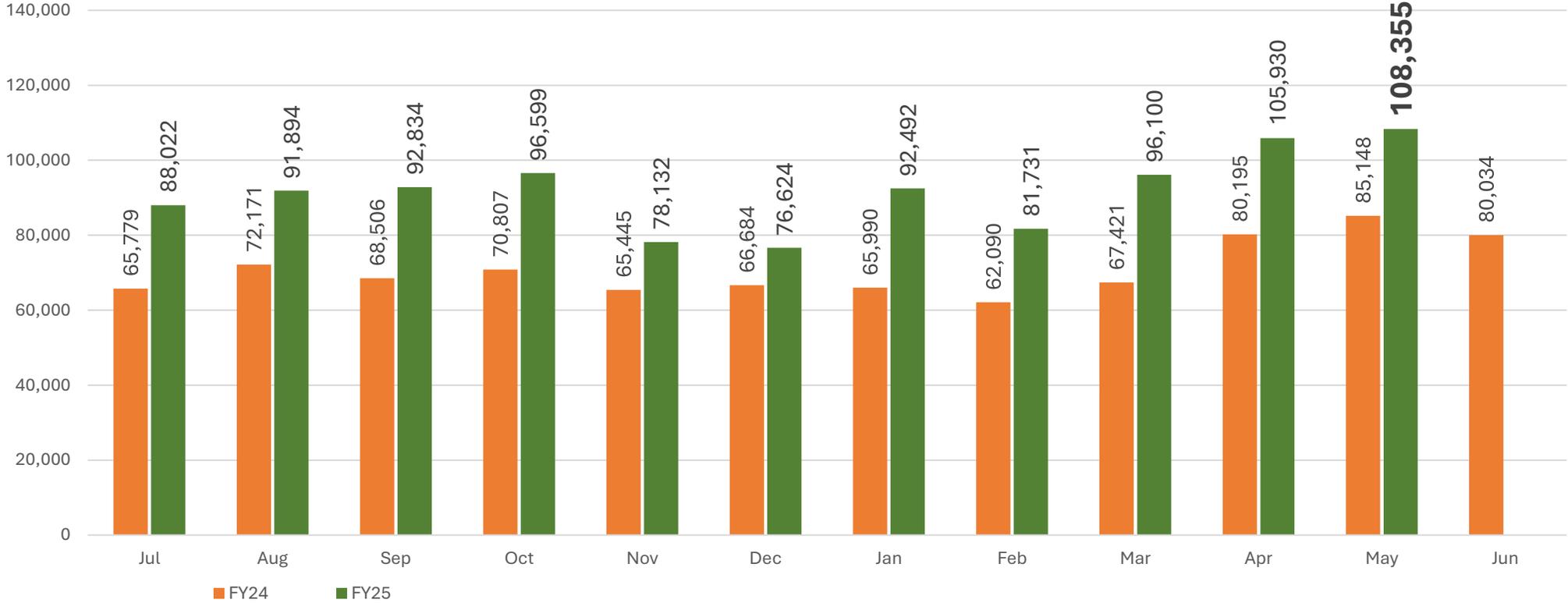
- Executed Amendment #1 with Dunnigan Psychological & Threat Assessments, LLC for employment-related Psychological evaluation services
- Extends term through 6/30/2027 utilizing the last option available in the agreement
- Amount increased = \$50,000
- New contract amount = \$125,000

# SMART Ridership (Monthly)

May ridership = 108,355

New monthly record!

- 27% higher than May 2024
- 69% higher than May 2019 (pre-COVID)



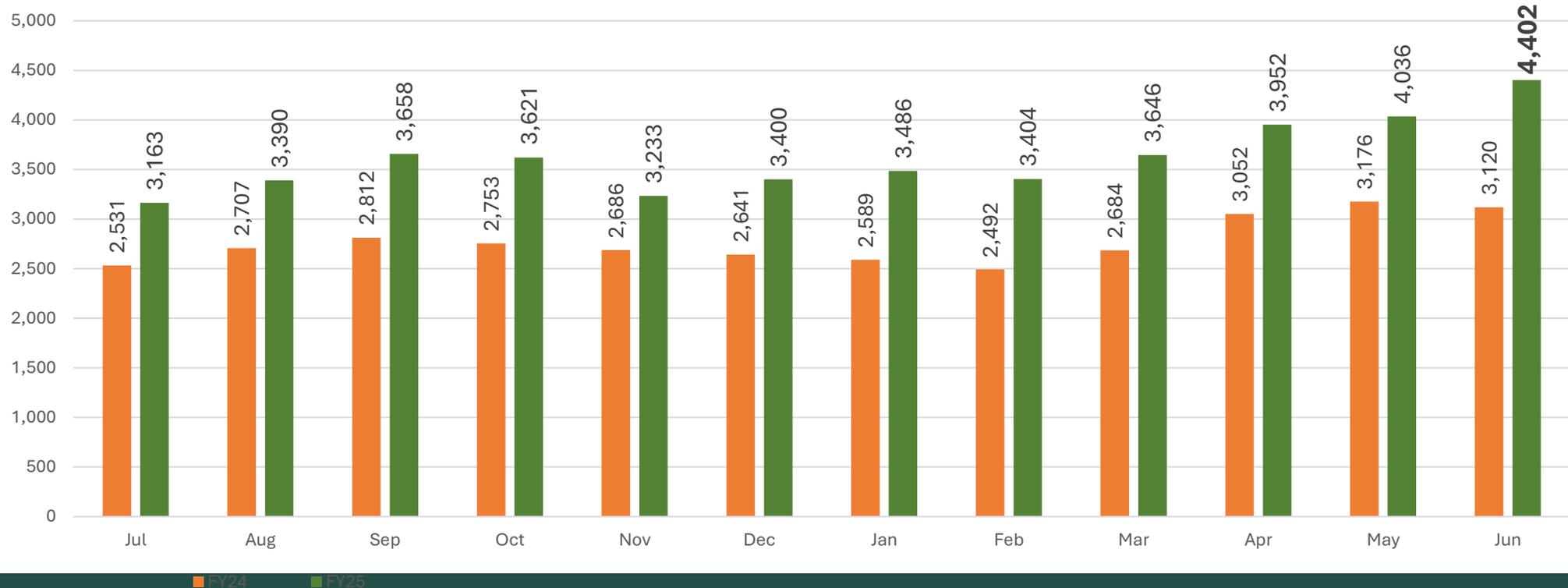
# Average Weekday Ridership

May Average Weekday ridership: 4,036

- 27% over April 2024

June Average Weekday ridership to date: 4,402

- 41% over May 2024

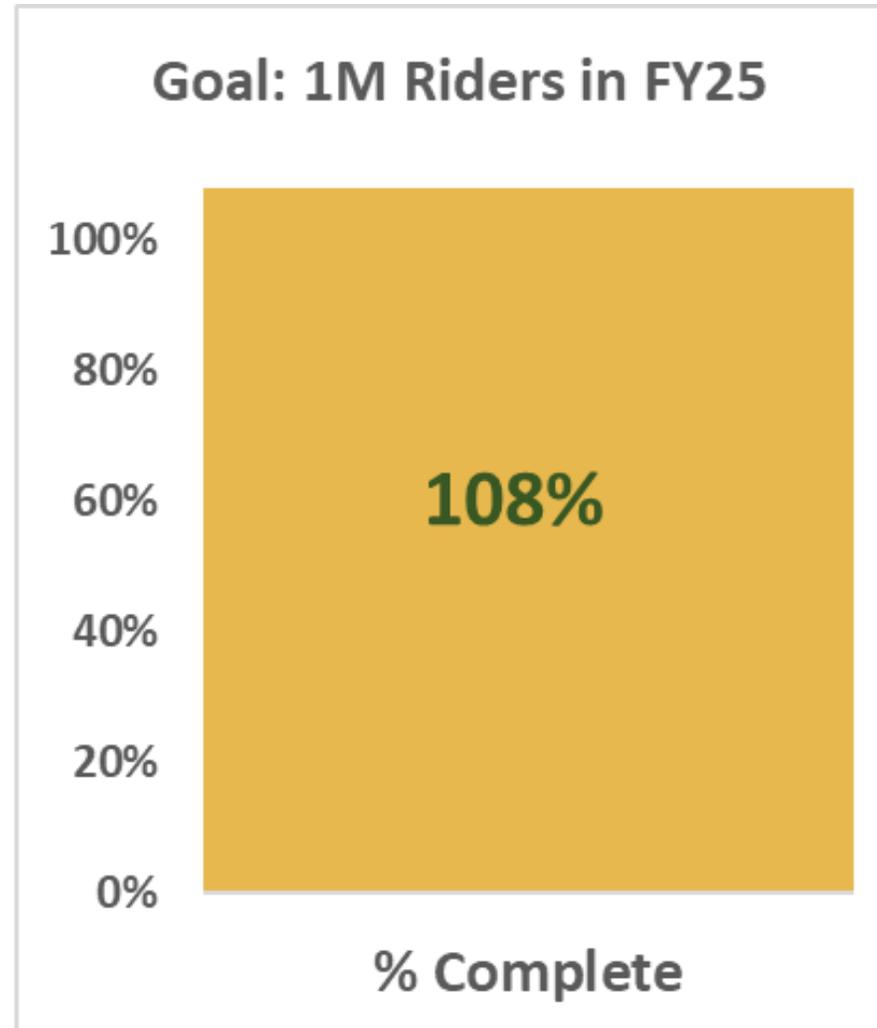
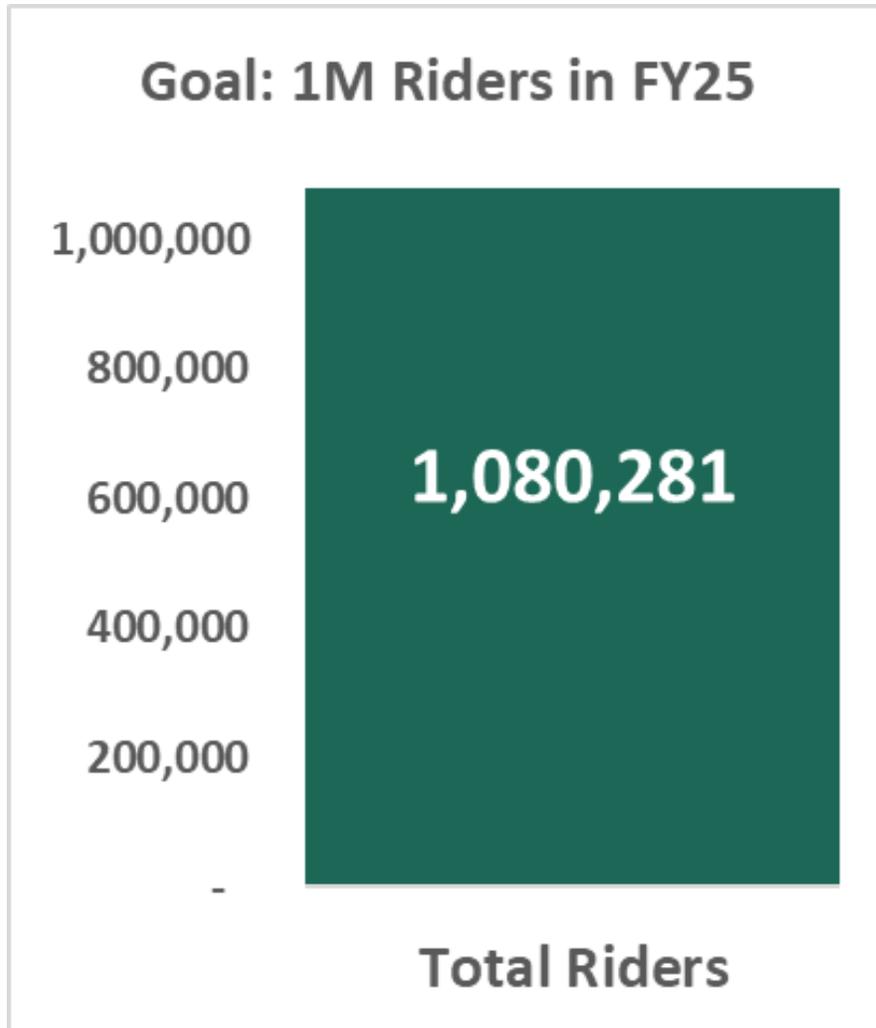


# Record Ridership!

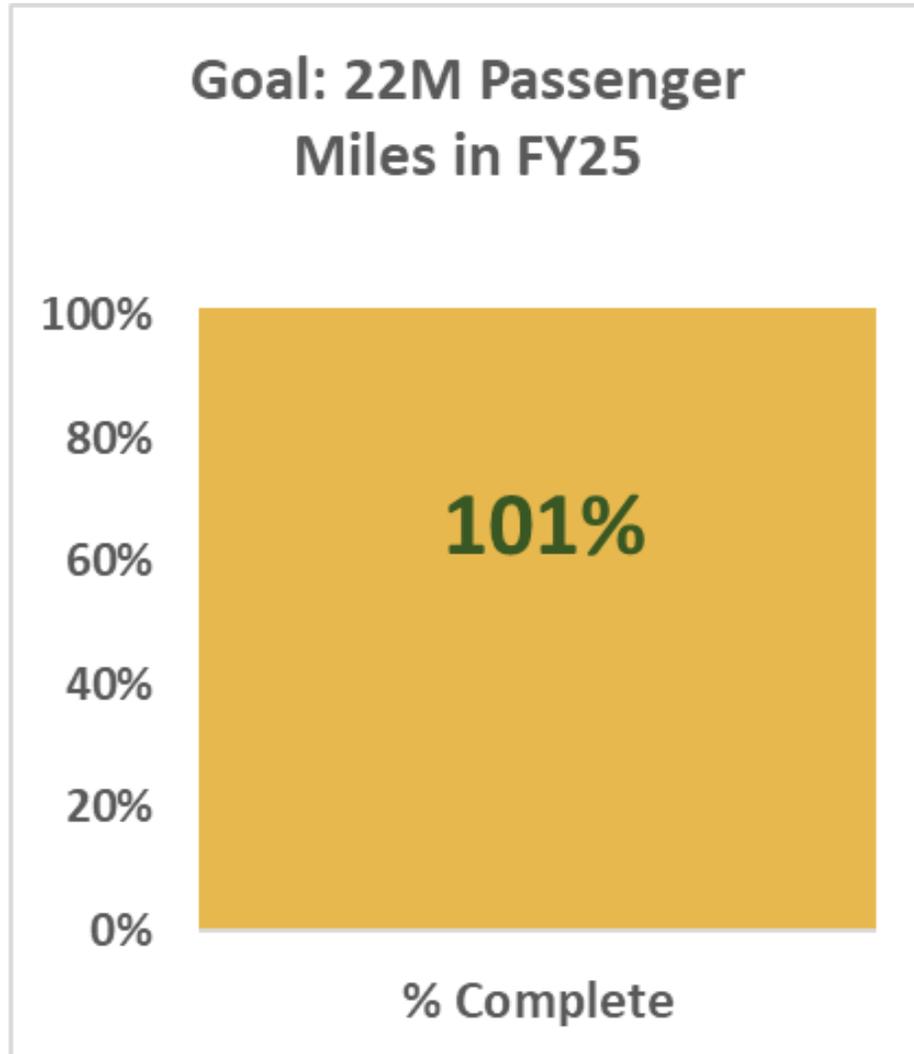
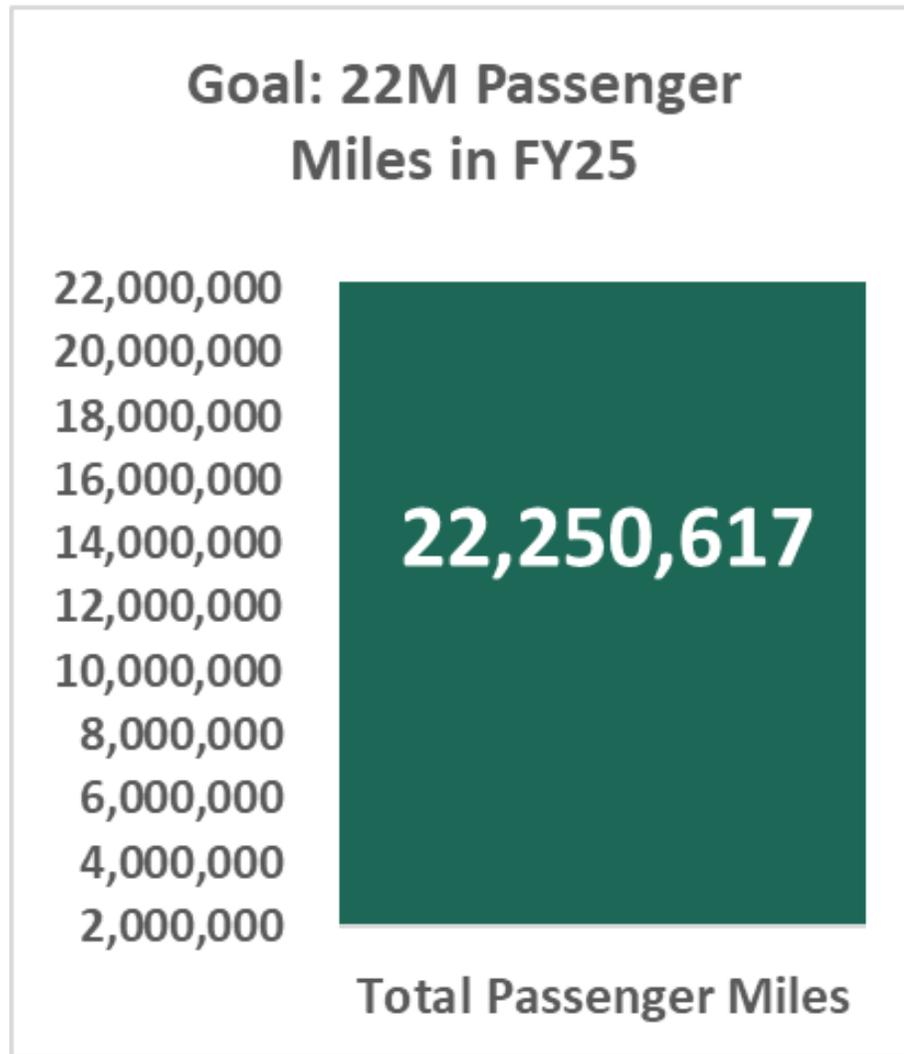
- On pace to surpass **120K riders** in June
- Set **daily ridership records** for each day except Saturday
- Weekend ridership averaging over **3K daily riders** past two weeks
- Highest ridership weeks ever past two weeks (**28,520 last week**)
  - Two days over **5K riders** in June
    - **6/5 = 5,010**
    - **6/13 = 5,925**
- Highest weekly bike boardings (**3,745**)
- **The Windsor-Effect**
  - Last week's boarding at Windsor Station
    - Monday = 350
    - Tuesday = 327
    - Wednesday = 383
    - Thursday = 335
    - **Friday = 724**
    - Saturday = 362
    - Sunday = 395



# SMART to 1 Million Riders (June 17, 2025)



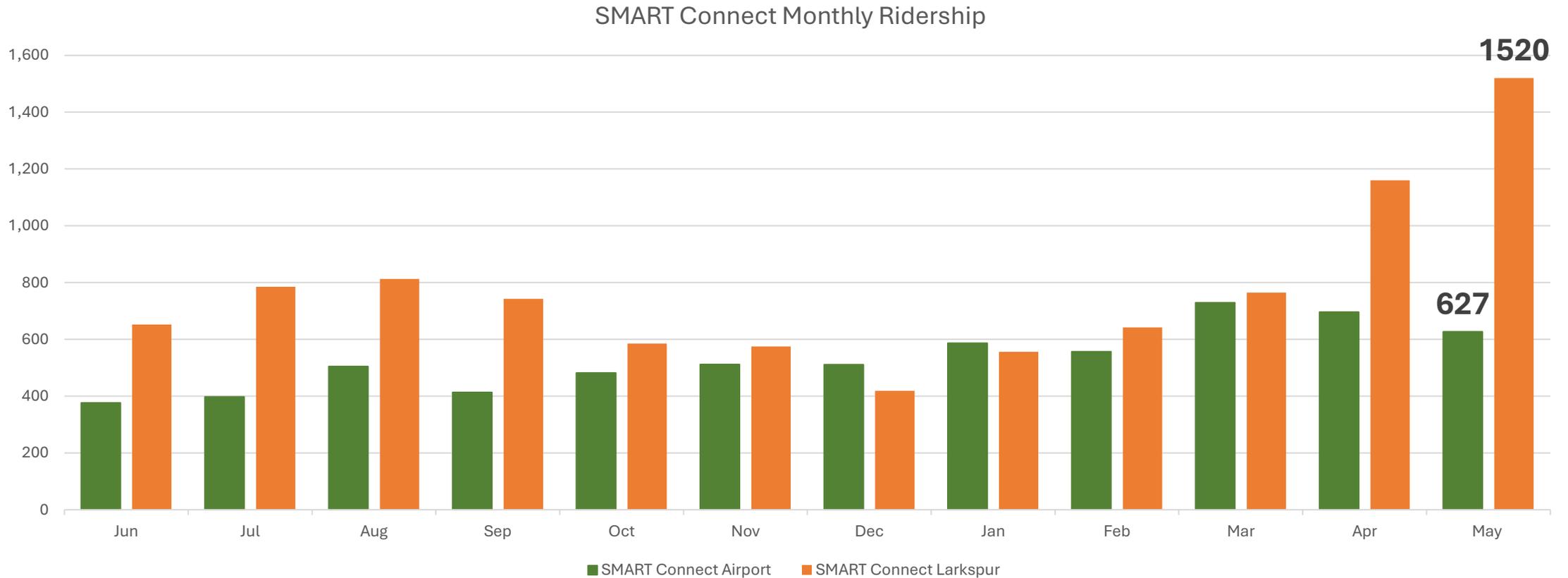
# SMART to 22 Million PMT (June 17, 2025)



# SMART Connect Ridership

May Total Connect Ridership: 2,147

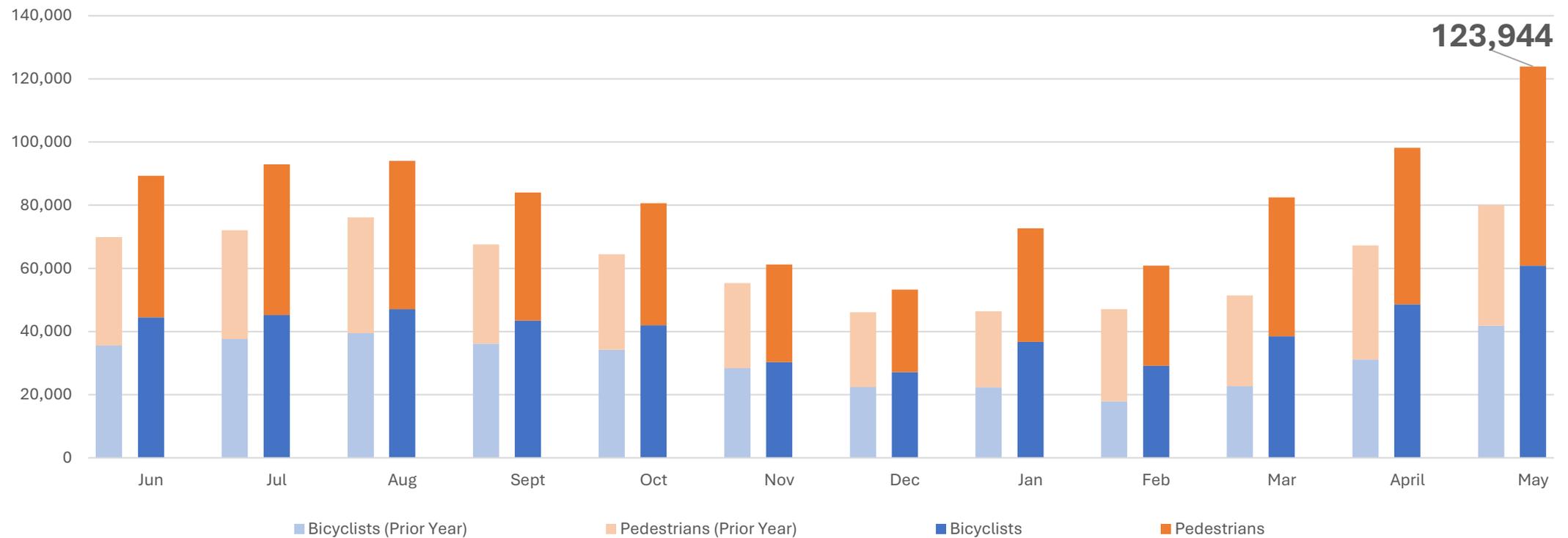
- Large increase in Larkspur Connect ridership due to service expansion to 7 days



# SMART Pathway Counts

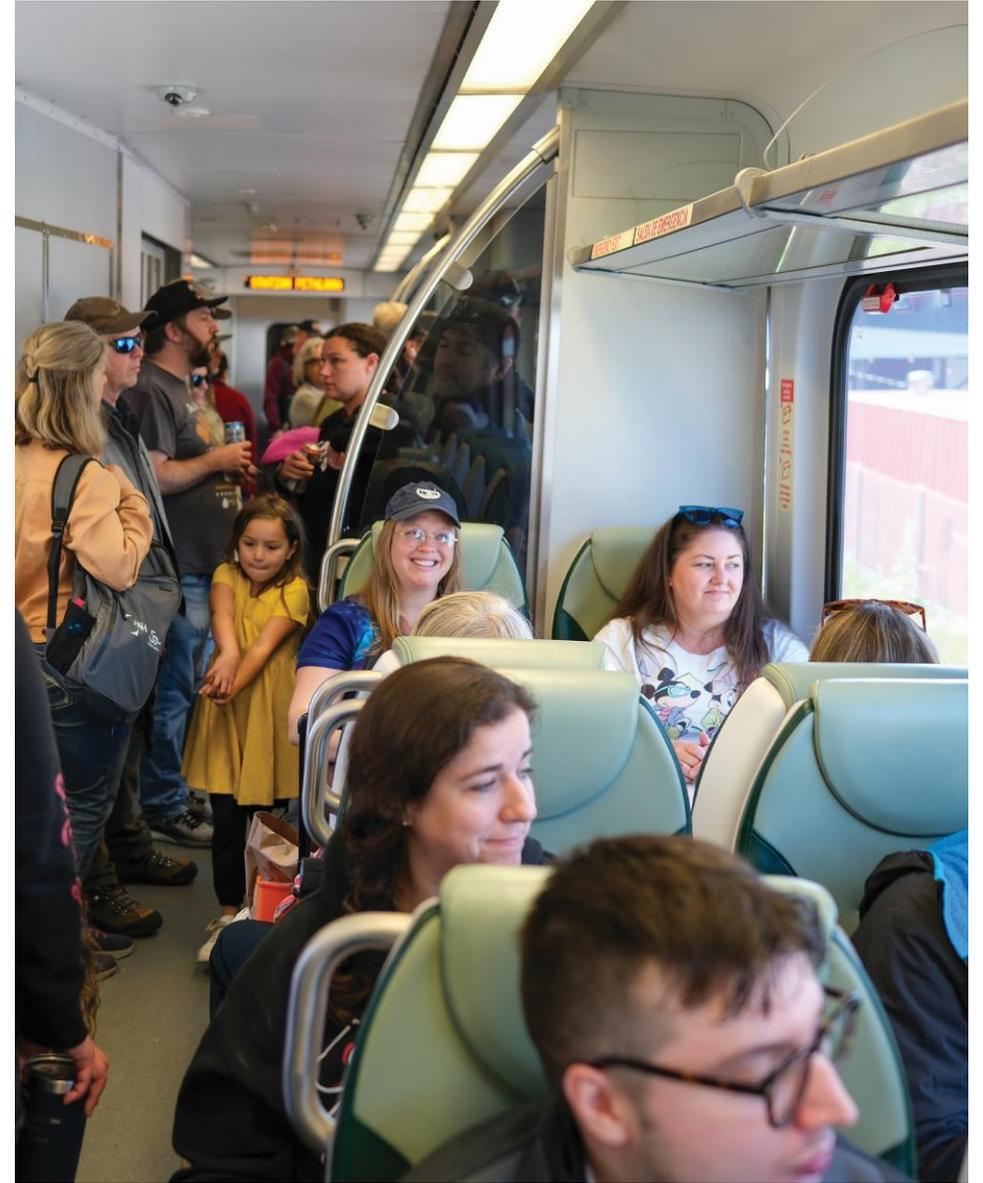
June 2023-May 2025

- New record! Over 100,000 pathway users counted
- 993,512 users counted in last 12 months



# Voter-Led Initiative

- Campaign Name: The SMART Initiative
- Announced Friday June 14<sup>th</sup>
- Pursuing 30-year extension of SMART's ¼ cent sales tax
  - Not an increase, only an extension
- Targeting June 2026 ballot
- Requires signature gathering to put initiative on the ballot
  - 10% of registered voters = 48,100 signatures
  - Requires 50% +1 to pass
- Campaign is NOT managed by SMART Staff





# Questions?



[www.sonomamarintrain.org](http://www.sonomamarintrain.org)



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