

Sonoma-Marin Area Rail Transit District

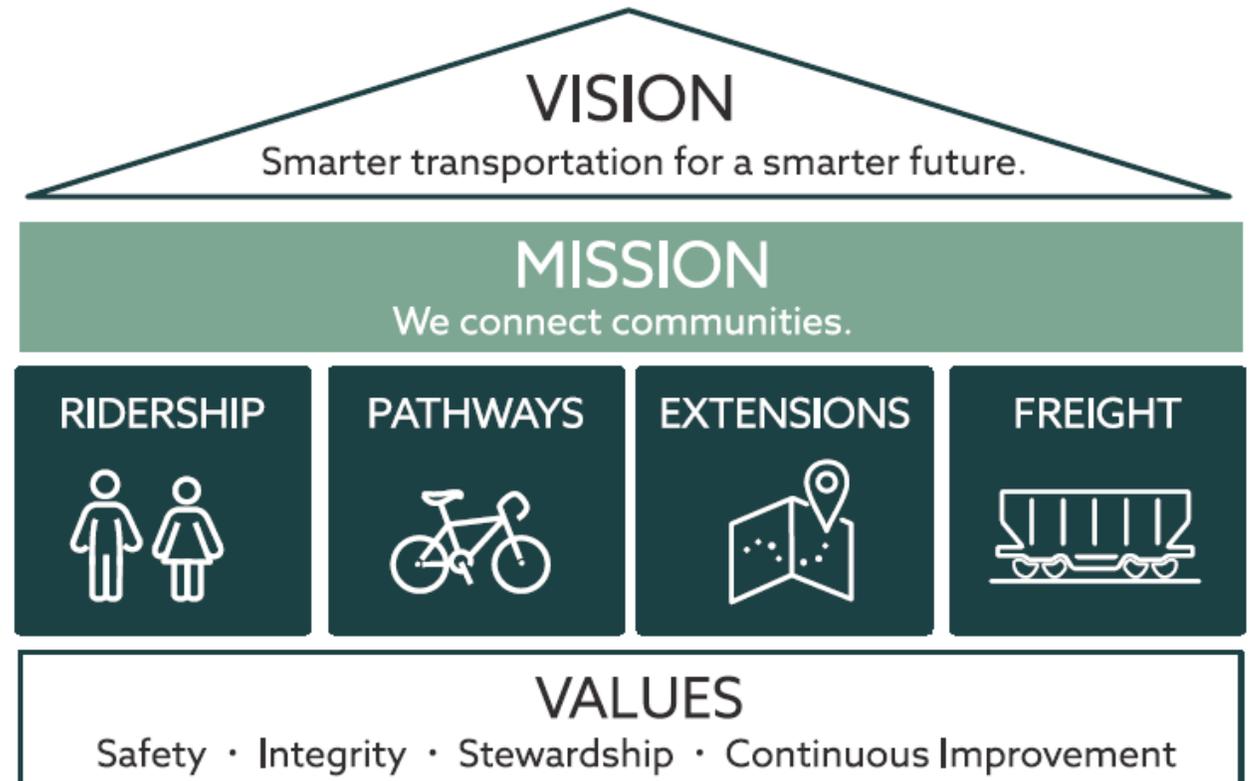
Agenda Item 8 – Fiscal Year 2025 Annual Report

February 18, 2026



Vision & Mission

- Vision:
 - Smarter transportation for a smarter future
- Mission:
 - We connect communities
- Pillars
 - Ridership
 - Pathways
 - Extensions
 - Freight
- Values
 - Safety
 - Integrity
 - Stewardship
 - Continuous Improvement



Strategic Direction

- **Ridership**
 - Increase ridership to 5,000+ riders per day
- **Pathways**
 - Design and construct planned pathway, maintain existing pathway, and enhance user experience
- **Extensions**
 - Complete system extensions to Cloverdale and pursue project development of East/West alignment
- **Freight**
 - Ensure long-term sustainability of freight operations

Ridership

- Ridership Surge

- 1,129,291 riders in FY 2025
 - 32% increase over FY 2024
 - 19% increase over projected ridership

- Historic Milestones

- Highest single day ridership – Nearly 6,000 riders on June 13, 2025
- Record breaking month – 120,579 riders in June 2025, the most in SMART's history



Service & Fares

- Added 2 additional weekday trips in August 2024
- Expanded SMART Connect Airport shuttle to include:
 - Larkfield-Wikiup
 - Sutter Regional Hospital
 - Luther Burbank Center for the Arts
- Expanded SMART Connect Larkspur shuttle to 7 days a week
- Hosted 69 field trips, welcoming 2,784 students and 663 chaperones
- Continued free fares for youth and seniors

Pathway & Bikes on Board

- 1,029,421 users of pathway
 - 35% increase over FY 24
 - Evenly split between cyclists and pedestrians
- Bike Boardings surged
 - 146,898 in FY 25
 - 28% increase over FY 24
- Improved bike facilities
 - Retrofitted lockers at every station to accommodate larger bikes
 - 80 secure bike lockers now available across all stations



SMART in the Community

- August 2024 – Celebrated 7 years of revenue service
- Holiday Express Toy Drive
- FeBREWary Tracks to Taps
- Marin County Fair
- Bike to Wherever Day



Projects

- McInnis to Smith Ranch Pathway
 - San Rafael - 0.9 miles
- Southpoint Boulevard to Main Street Pathway
 - Petaluma to Penngrove – 2.7 miles
- Golf Course to Bellevue Avenue Pathway
 - Rohnert Park to Santa Rosa – 2.9 miles
- Petaluma North Station Project
 - Petaluma



Projects

- Santa Rosa to Windsor Extension
 - Santa Rosa to Windsor – 3.2 miles
- Pathway Wayfinding Project
- Real-Time Information Displays



Safety

- Refreshed “Stand Back” striping and lettering
- Replaced outdated metal bulbs with energy efficient LED fixtures
- Injury Free Days
 - Maintenance of Way – 272 days
 - Vehicle Maintenance – 1,117 days
 - Transportation – 304 days



SMART's People & Achievements

- **Individual Honors**

- Ken Hendricks – Named Mass Transit Magazine's Top 40 Under 40
- Bryan Crowley – Named Vice Chair of APTA's Information Technology Subcommittee
- Joanne Parker – Graduated from the Women's Transportation Seminar Executive Leadership program

- **Organizational Excellence**

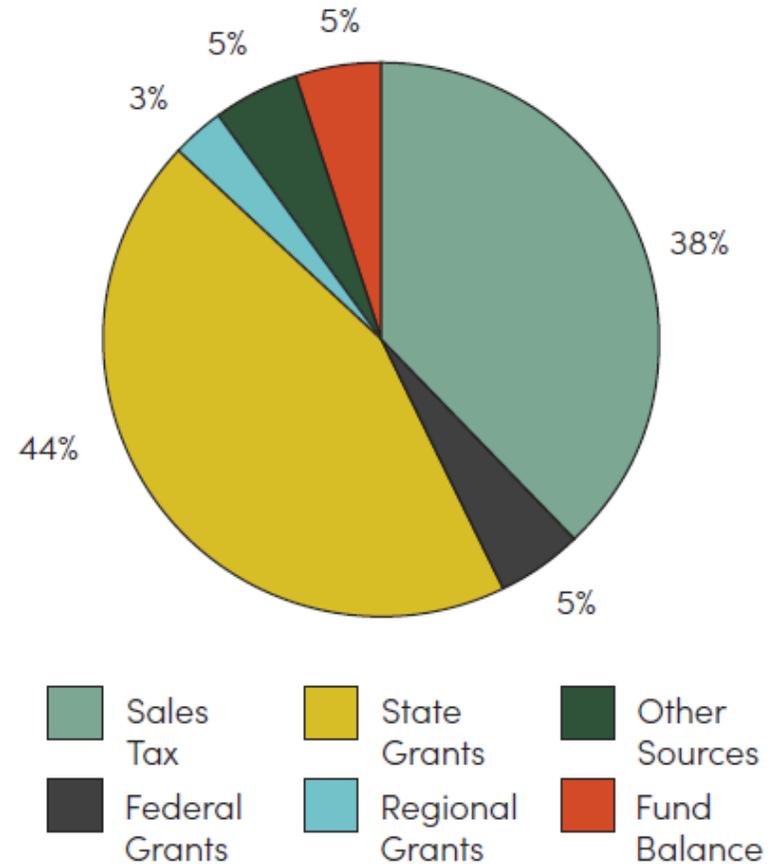
- Awarded the Achievement of Excellence in Procurement by NPI

- **Project Recognition**

- Excellence in Construction Award by North Bay Business Journal – Petaluma North Station
- American Society of Civil Engineer's San Francisco Chapter 2025 Outstanding Transportation Project – Windsor Extension

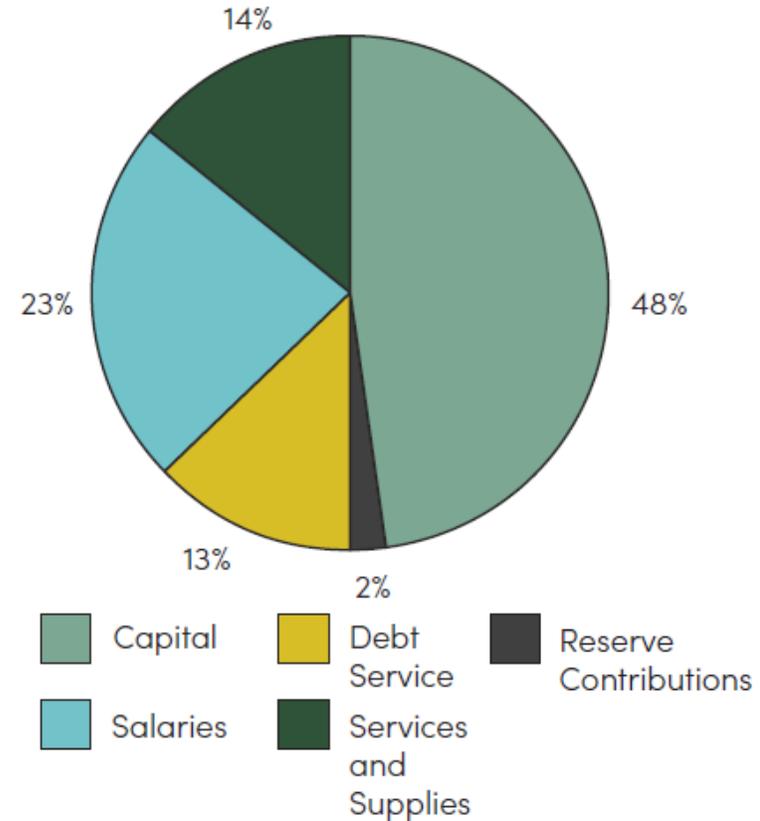
FY 2025 Revenues – Passenger/Pathway (\$129.2 million)

- **Sales Tax**
 - 38% of total revenues
 - \$48.4 million
- **State Grants**
 - 44% of total revenues
 - \$56.4 million
- **Federal Grants**
 - 5% of total revenues
 - \$6.8 million
- **Other Sources**
 - 5% of total revenues
 - \$6.1 million
- **Regional Grants**
 - 3% of total revenues
 - \$3.3 million
- **Fund Balance**
 - 5% of total revenues
 - \$7.8 million



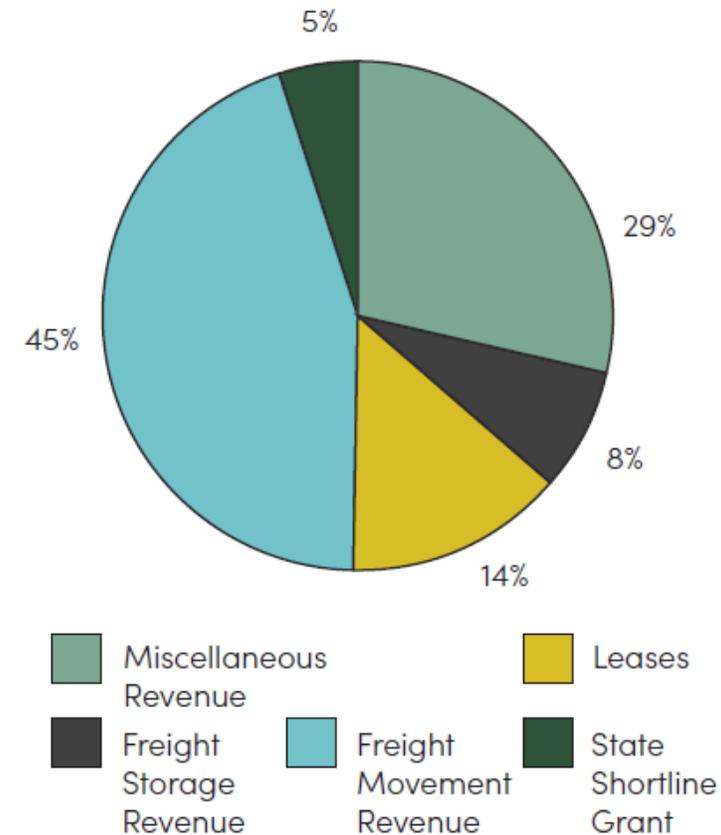
FY 2025 – Expenses (\$129.2 million)

- **Capital**
 - 48% of total expenses
 - \$61.5 million
- **Salaries & Benefits**
 - 23% of total expenses
 - \$30 million
- **Services & Supplies**
 - 14% of total expenses
 - \$18.7 million
- **Debt Service**
 - 13% of total expenses
 - \$16.9 million
- **Reserve Contributions**
 - 2% of total expenses
 - \$2.1 million



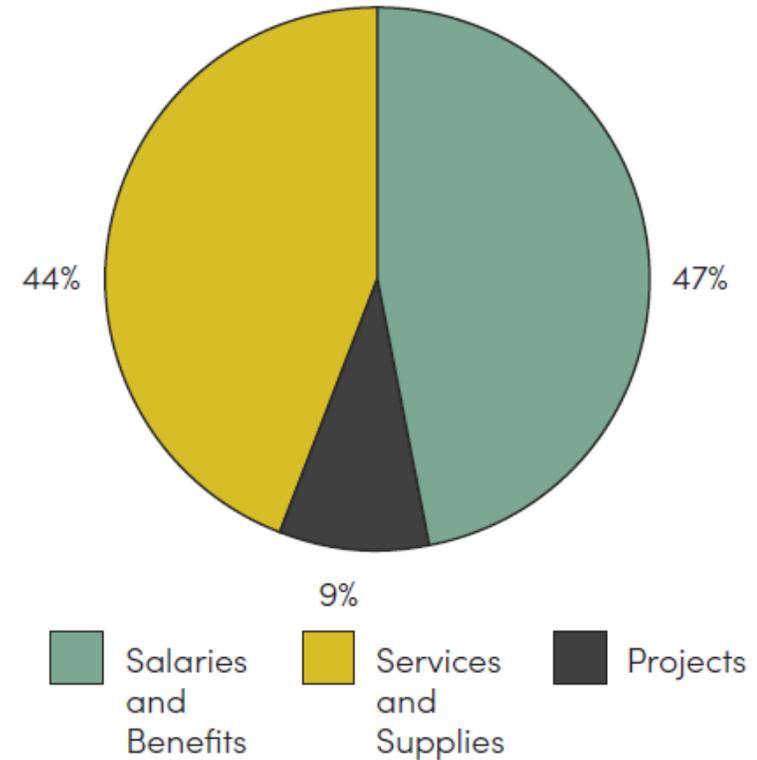
FY 2025 Revenues – Freight (\$2 million)

- **Freight Movement Fees**
 - 45% of total revenues
 - \$0.9 million
- **Miscellaneous Revenues**
 - 29% of total revenues
 - \$0.6 million
- **Leases**
 - 14% of total revenues
 - \$0.3 million
- **Freight Storage Fees**
 - 8% of total revenues
 - \$0.1 million
- **State Shortline Grant**
 - 5% of total revenues
 - \$0.1 million



FY 2025 Expenses (\$2 million)

- **Salaries & Benefits**
 - 44% of expenses
 - \$0.9 million
- **Services & Supplies**
 - 47% of total expenses
 - \$0.9 million
- **Projects**
 - 9% of total expenses
 - \$0.2 million
 - Tie Replacement
 - Grandview Grade Crossing



Questions?



www.sonomamarintrain.org



Customer Service:

CustomerService@sonomamarintrain.org

(707) 794-3330

