FY 23 Budget Components

• SMART Overview
• Revenues
• Expenditures
• Freight
• Carryforward
• Reserves
SMART Overview

• Board adopted Vision, Mission, Objectives, and Values

• Held 4 Listening Sessions
  • 193 participants on Zoom
  • 1,004 took a survey
  • 60 sent emails

• Will assist in developing goals, strategies, and measurements

• Will direct future budgets
Revenue

Fiscal Year 23 Revenues

- Sales Tax: 58%
- State: 24%
- Fares: 3%
- Federal: 14%
- Other: 1%
Revenues

Sales Tax
- Largest funding source (58%)
- Estimated to generate $51.6 million in FY 23
  - MuniServices most recent forecast
- Expires in FY 29

State Grants
- 2\textsuperscript{nd} largest funding source (24%)
- 4 programs are reoccurring formula funds
- Other funds available on application / project specific basis
- Includes $11.5 million for pathway construction
Revenues

Federal Funds
• 3rd largest funding source (14%)
• 5307 funds, ARP Discretionary, and Quick Strike grant

Fare Revenues
• Estimated at $2.3 million
• Assumes current fare structure continues through FY 2023
• Dependent on ridership and fare revenue policy

Parking
• Assumed no fees for parking through FY 23
Expenditures

Operations

• Includes funding and personnel for 36 weekday trips and 12 trips on Saturday and 12 trips on Sunday

• Salaries & Benefits is largest percentage of cost (73%)

• Service & Supplies is 27% of cost

• Largest cost line item is fuel – increased due to cost of fuel not necessarily quantity
Expenditures

Administration

• Includes Human Resources, Information Systems, Finance, Accounting, Procurement, Legal, Real Estate, Planning, and Communications & Marketing
  • Addition of 4 FTEs
• Opposite of Operations - Salaries & Benefits is 34% and Service & Supplies is 66%
• Largest line item is Insurance 26% of total service & supplies

Debt Service (*not included in pie chart)*:
  • $15.6 million in FY 22
Expenditures

Engineering/ Capital Programs

- Largest expense is salaries & benefits (79%)
  - Upgrade an Assistant Engineer to Senior Engineer
- 80% of salaries & benefits charged to projects
FY 23 Non-Capital Expenditures

Planning Projects
- Onboard Survey
- Pathway Wayfinding
- Corridor Level Service Planning Study (Grant Funded)

Environmental Projects
- Mira Monte Mitigation
- Riparian Mitigation
- San Rafael Creek
- Las Gallinas Riparian Enhancement & Monitoring

Fiscal Year 23 Non-Capital Expenditures

- Salaries & Benefits: 38%
- Service & Supplies: 26%
- Debt Service: 28%
- Contribution to Reserves: 4%
- Flannine/Environmental: 4%
FY 23 Capital Expenditures

Pathways
- Sonoma County Gap Pathway Project (Grant Funded)
- Payran to Lakeville (Grant Funded)
- Design & Permitting Pathways in Marin and Sonoma Counties

Expansion
- Windsor project on hold
  - Pending resolution of RM3 court case
  - Currently seeking other funding sources to complete
FY 23 Capital Expenditures

State of Good Repair (SOGR)
- Track, MOW, & Facilities
- Safety & Security
- DMUs
- Bridges
- Other Construction
- Information Technology
- Non-Revenue Vehicles
- Equipment

Match
- Match for grants that are being pursued
Freight - Revenues

State Grants
- $4 million for operations/maintenance/repairs
- $206,000 for Blackpoint Bridge

Freight Fees
- $1.1 million freight movement fees
- $0.092 million freight storage fees

Leases
- $0.146 million
Freight - Expenditures

Salaries
• $0.786 million
• 6 FTE

Service and Supplies:
• $1.1 million
• Largest issue is condition of assets

Capital and State of Good Repair:
• $2.6 million
• Blackpoint Bridge
• SH 37 Grade Crossing
• Brazos Branch Bridges
• Brakes
• PTC
Carryforward Funds/ Expenditures

Carryforward

• Projects or programs not completed or spent in FY 22

• Working on projected carryforward

• Will change once year end information is known

• Will be updated in FY 23 amended budget after the financial audit is completed and actual numbers are known
Reserves and Estimated Fund Balance

Reserves

- **Pension Liability Reserve** – Contributing $500,000 in FY 23. Balance will be $4,074,676

- **Equipment Reserve** – Contributing $2 million in FY 23. Balance will be $9,625,000

- **Corridor Completion Reserve** – Not contributing anything additional in FY 23. Balance is $7,000,000

- **Operating Reserve** – Current policy is 25% of operations or minimum of $10 million