Citizens Oversight Committee Strategic Planning June 23, 2022

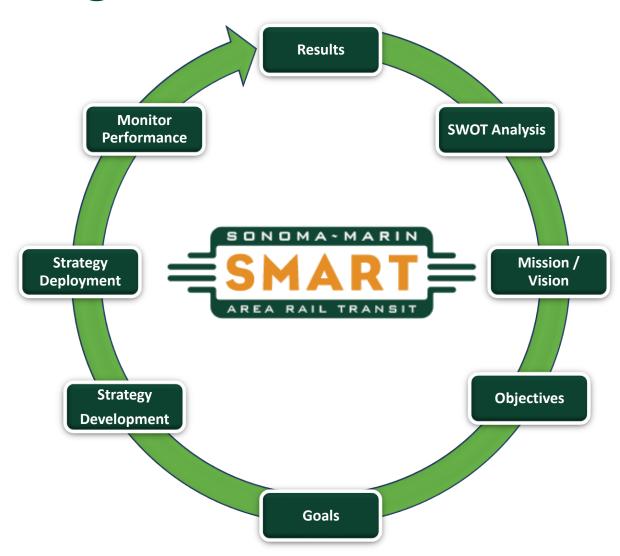




Planning for the Future



Planning Model



SWOT Analysis

S **Strengths** W Weaknesses · Dedicated highly skilled staff First and last mile connections Safe and reliable service Single track system Modern/comfortable train Early/late service Strong bi-directional commute patterns Limited number of destination stations Infrastructure in excellent condition Public perception/local support · Bike/train synergy Minimal staffing levels with long hiring Successful at identifying/securing funds timeline · Strong organizational culture Parking capacity/paid parking **Everything is a priority Opportunities Threats** Improve strategic direction/alignment **Future sales tax funding** Untapped markets (tourism, students, late Well organized and funded opponents night, recreation, and events) Extension north of Windsor and east of · Improve wayfinding, real-time info, apps, Novato not in Plan Bay Area 2050 on-line presence (limits ability to compete for grants) Improve first/last mile connections On-going litigation slowing projects · Increase interaction with public and **Public trust/confidence** community leaders Post pandemic (work from home) · Enhance marketing efforts to target key **Cyber attacks** markets Rising capital/operating costs · Reactivate on-board amenities



FAQs

- What is SMART's plan to increase ridership?
- What is the status of the pathway?
- What is the hold up with the Windsor extension?
- How long until we get to Healdsburg and Cloverdale?
- Is SMART planning to go east?
- Why is SMART taking on Freight?
- When will SMART add back additional weekday trips and Sunday service?
- Is SMART planning to electrify the train?
- Does SMART have a plan to improve wayfinding at stations and on the pathway?
- What are the long-term affects of the pandemic on ridership?
- What can be done about the gate down time in San Rafael?



SMART HOUSE

Vision:

Smarter Transportation for a Smarter Future

SMART envisions an innovative transportation system that provides integrated mobility solutions, promotes sustainable growth, and enhances quality of life.

Mission: We Connect Communities

SMART provides safe, reliable, and environmentally responsible transportation options.

Ridership

Pathways

Extensions

Freight

Values: * Safety * Integrity * Stewardship * Continuous Improvement



Listening Sessions

Completed

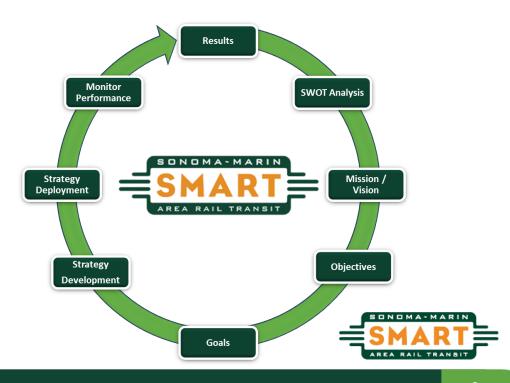
- Ridership (April 6th)
 - 45 participants (excluding SMART Staff)
 - 553 survey responses
 - 35 emails
- Pathways (April 13th)
 - 60 participants (excluding SMART Staff)
 - 183 survey responses
 - 11 emails
- Extensions (April 20th)
 - 54 participants (excluding SMART Staff)
 - 203 surveys
 - 13 emails
- Freight (April 27th)
 - 34 participants (excluding SMART Staff)
 - 65 survey responses
 - 1 email



Next Steps

SMART Staff

- Present listening session information to Board of Directors
- Develop goals aligned with objectives
- Develop and deploy strategy to achieve goals and objectives
- Monitor performance
- Achieve desired results!



QUESTIONS



