FY 23 Budget Components

• Budget Overview
  • Revenues
  • Expenditures
  • Freight
• Changes from May Draft Budget
• Comments
• Questions
Revenues

Fiscal Year 23 Revenues

- Sales Tax: 58%
- State: 24%
- Fares: 3%
- Federal: 14%
- Other: 1%
Revenues

• **Sales Tax**
  • Largest funding source (58%)
  • Estimated to generate $51.6 million in FY 23
    • MuniServices most recent forecast
  • Expires in FY 29

• **State Grants**
  • 2\(^{nd}\) largest funding source (24%)
  • 4 programs are reoccurring formula funds
  • Other funds available on application / project specific basis
  • Includes $11.5 million for pathway construction
Revenues

• Federal Funds
  • 3rd largest funding source (14%)
  • 5307 funds, ARP Discretionary, and Quick Strike grant

• Fare Revenues
  • Estimated at $2.3 million
  • Assumes current fare structure continues through FY 2023
  • Dependent on ridership & fare revenue policy

• Parking
  • Assumed no fees for parking through FY 23
Expenditures

Total Expenditures

- Salaries & Benefits: 28%
- Service & Supplies: 20%
- Contribution to Reserves: 19%
- Debt Service: 19%
- Planning/Environmental: 6%
- Pathways: 3%
- State of Good Repair: 3%
- Match for Grants: 2%
- Expansion: 3%
Expenditures

- Salaries and Benefits largest expenditure category (28%)
- Supplies & Services, Debt Service, & Pathway funding all approximately 20% each or 60% of budget
- Planning, Environmental, State of Good Repair, match, and expansion make up remaining 14%.
Freight - Revenues

State Grants

• $4 million for operations/maintenance/repairs
• $206,000 for Blackpoint Bridge

Freight Fees

• $1.1 million freight movement fees
• $0.092 million freight storage fees

Leases

• $0.146 million
Freight - Expenditures

**Salaries**
- $0.786 million
- 6 FTE

**Service & Supplies**
- $1.1 million
- Largest issue is condition of assets

**Capital & State of Good Repair**
- $2.6 million
- Black Point Bridge
- SH 37 Grade Crossing
- Brazos Branch Bridges
- Brakes
- PTC
Changes

- Changed the number of pathway miles from 24 to 12. The 12 miles is reflective of the numbers of miles funded and constructed by SMART.
- Increased the cost of the replacement of the Board meeting wireless mic system from $5,000 to $38,000 or a difference of $33,000.
- Included a 3% cost of living increase for non-represented employees.
- Carryforward $4,314,309, of which $70,000 is freight, from Fiscal Year 2022 to Fiscal Year 2023.
- Increased the insurance budget for freight from $20,000 to $68,000 based on the actual costs.
Changes

• Calculated the administrative allocation from passenger rail to freight based on miles estimated to be operated in Fiscal Year 2023. The calculation assumes 1.24% of administrative expenses would be allocated to freight.
• Adjusted estimated beginning balance for freight based on budget adjustments made in June of 2022.
• Added $50,000 to the freight budget for training, tools, and signal and gate parts assuming the signal work will be inhouse within 6 months.
• Increased the Black Point Bridge construction funds by $407,150 based on current bids received. In addition, had to eliminate some of the scheduled work due to the increased cost.
<table>
<thead>
<tr>
<th>Date Received</th>
<th>Name</th>
<th>Comment</th>
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</thead>
<tbody>
<tr>
<td>May 16, 2022</td>
<td>Bethee Vasquez</td>
<td>Would like to know more about the status of Windsor.</td>
</tr>
<tr>
<td>May 16, 2022</td>
<td>Harry Martin</td>
<td>Disappointed that more revenues aren’t going to the rail line north of Sonoma County Airport.</td>
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<tr>
<td>May 17, 2022</td>
<td>Paul Klonsky</td>
<td>Increased scheduling and free parking are encouraging signs. Proposing giving all residents with zip codes along the corridor north of Santa Rosa Airport free or discounted Clipper cards for rides on bus and train.</td>
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<tr>
<td>May 17, 2022</td>
<td>Carla Hudson</td>
<td>Stop running empty trains.</td>
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<tr>
<td>May 17, 2022</td>
<td>Mike Arnold</td>
<td>Performance metrics need to be added to budget.</td>
</tr>
<tr>
<td>May 20, 2022</td>
<td>Robert Casper</td>
<td>SMART is a loser.</td>
</tr>
</tbody>
</table>
Budget Appendices

• Appendix A
  • Passenger Rail: Overview of Sources & Uses

• Appendix B
  • Freight Rail: Overview of Sources & Uses

• Appendix C
  • Position Authorization

• Appendix D
  • Statistical Information
Budget Appendices

• Appendix E
  • Statement of Investment Policy

• Appendix F
  • Appropriation Calculation

• Appendix G
  • Organization Chart
Questions?
Questions